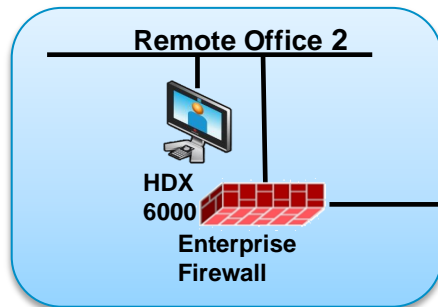
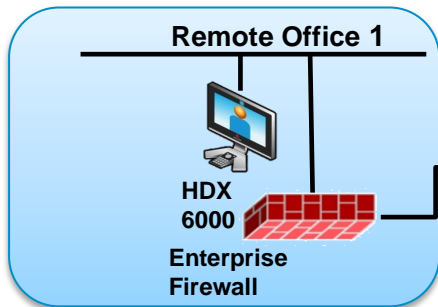
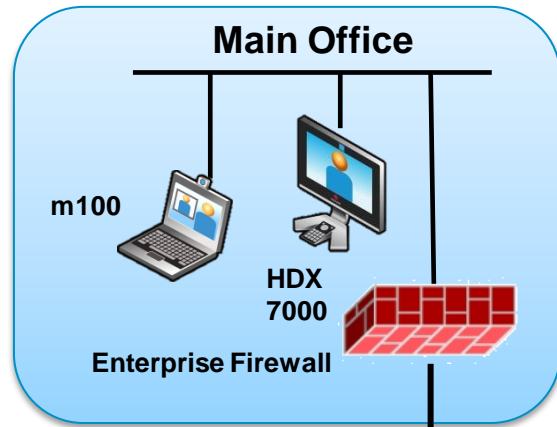




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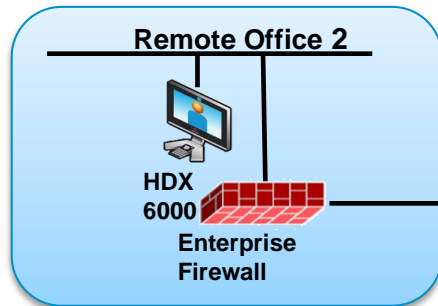
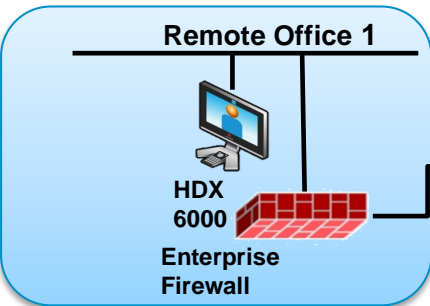
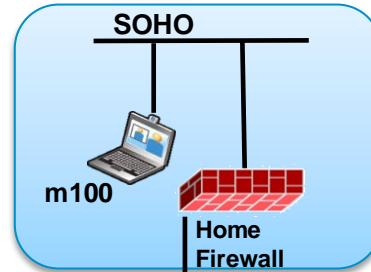
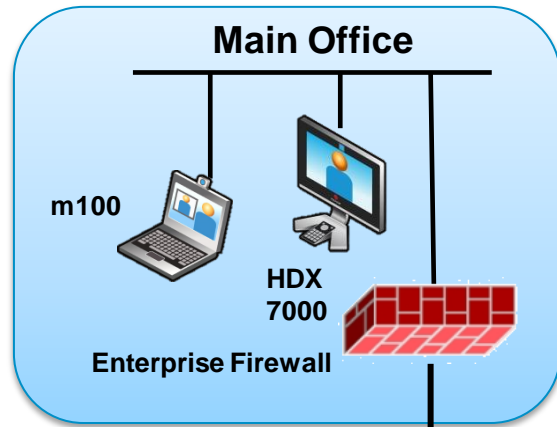
**Polycom[®] RealPresence[™]
Ready Deployment
Scenarios**

Scenario 1 – 3 Site internal No VPN between sites



- Ideal where one room system in each site
- Possible dedicated bandwidth for video – e.g separate cable modem
- For example: Doctors clinics connecting to hospitals
- Factories connecting to head quarters

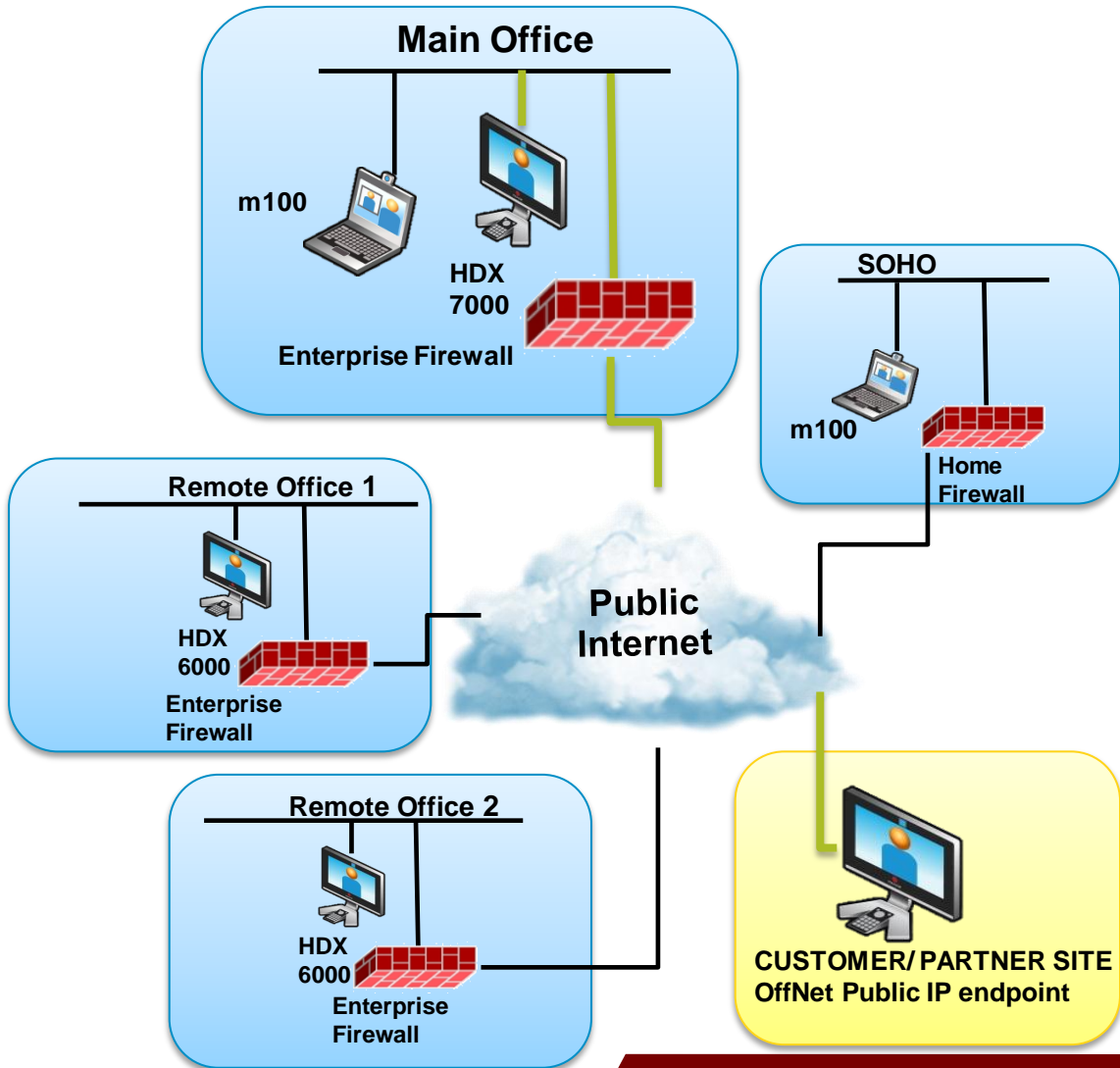
Scenario 2 – 4 Site internal No VPN between sites



- Ideal where one room system in each site + home offices
- Teleworker connecting to main office for a conference
- Architecture firm collaborating on a project from multiple sites

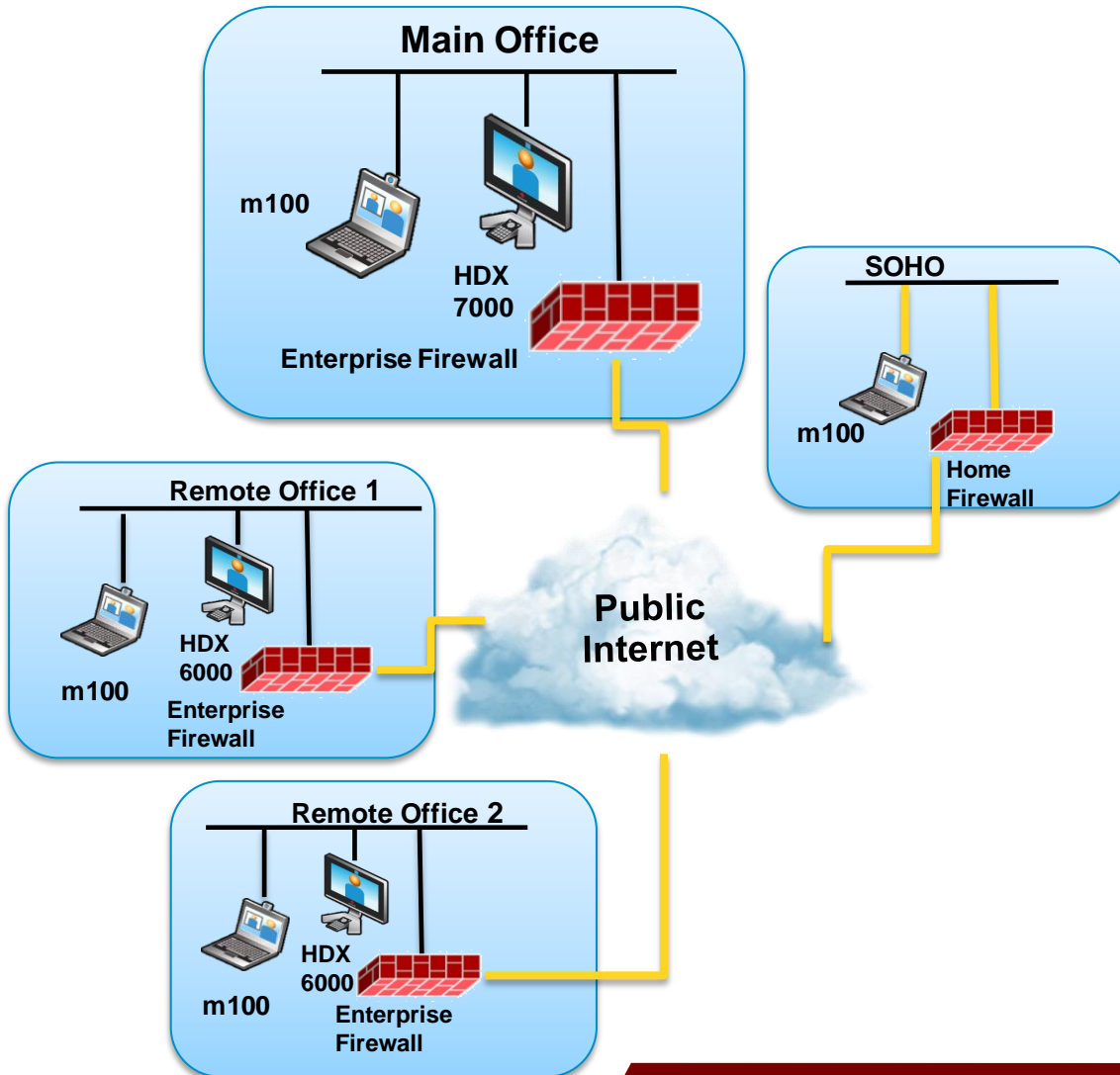
Scenario 3 – 4 Site internal + B2B

No VPN between sites



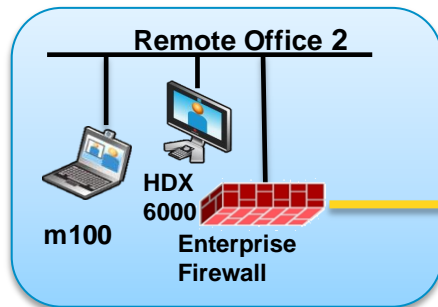
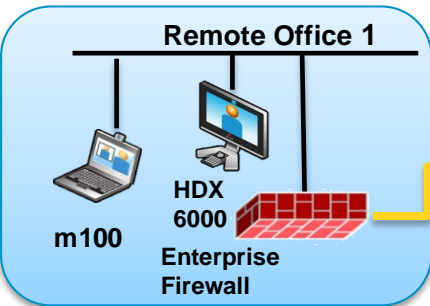
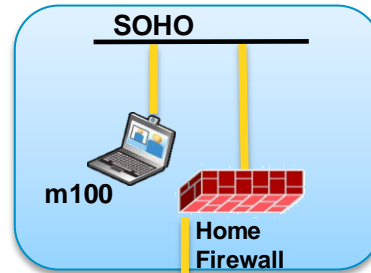
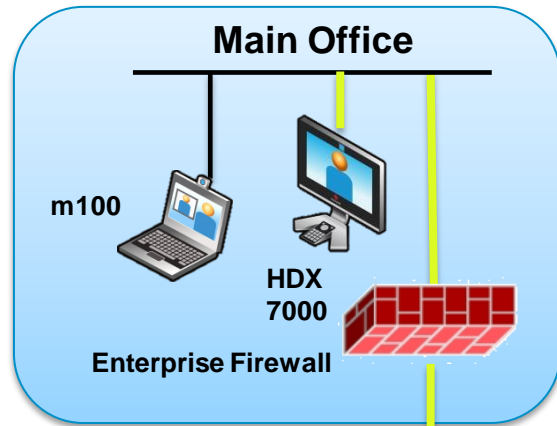
- Ideal where one room system in each site
- Connect to a trusted business partner (supplier/ vendor)
- Teleworker connecting to main office for a conference
- Advertising / PR firm collaborating with clients

Scenario 4 – 4 Site internal VPN between sites



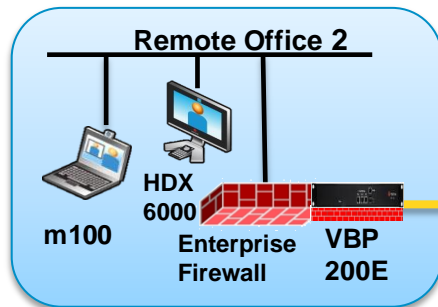
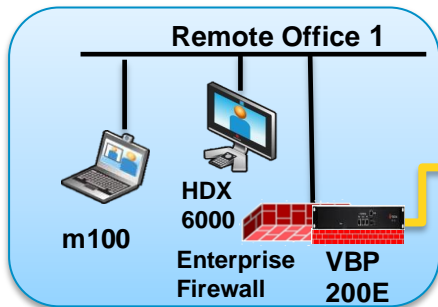
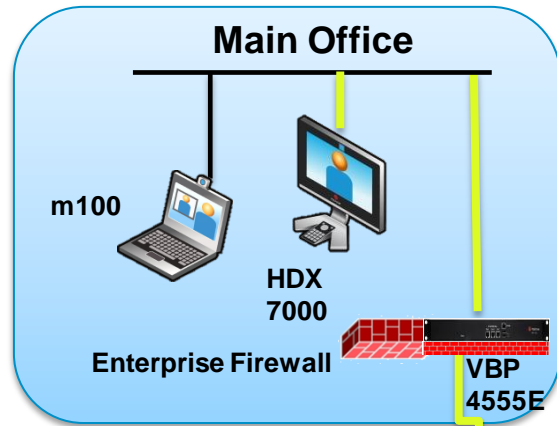
- Multiple room systems in each site + home offices
- Main office has applications (database, CRM etc) requiring VPN connections (permanent VPN between offices)
- Regional financial institution with multiple branches

Scenario 5 – 4 Site internal + B2B VPN between sites



- Multiple room systems in each site + home offices
- Connect to a trusted business partner (supplier/ vendor)
- Main office has applications requiring VPN connections
- National Law office that also wants to connect to corporate clients

Scenario 6 – Most flexible internal + B2B configuration



- Multiple room systems in each site + home offices
- Connect to a B2B partner or consumers
- Desktop video clients communicating with each other
- Community college that allows experts to join video conference

Testing Connections

- Polycom offers several ways to test your firewall/video configuration
 - http://support.polycom.com/PolycomService/support/us/support/documentation/video_test_numbers.html

Advanced Deployment Scenarios

- Take advantage of Polycom Video Border Proxy Solutions for advanced deployments with stringer security policies
 - University/ School district giving video access to students
 - Construction company with temporary staff having video access
- VBP has been specifically architected for video traffic and includes a powerful QOS component that ‘shapes’ and optimizes video traffic
- Take advantage of special programs on VBP when purchased along with the bundle